

Summary Walk Away Points on Managed Trash Service in Kent

Managed Trash Service is a proven concept

2 out of every 3 cities nationally manage trash citywide

All State University cities in Ohio manage trash EXCEPT Kent
(Oxford, Toledo, Athens, Cincinnati, Dayton, Columbus, Cleveland, Akron, Youngstown)

Some of the best places to live in our region manage trash
(Aurora, Mentor, Hudson, Tallmadge, Twinsburg, Shaker Heights, Medina, Euclid)

The City started researching it in October 2006 and had 5 public
Council meetings to discuss it

The City already manages recycling citywide

Why Manage Trash Service?

1. Because City Neighborhoods Matter

Fewer trucks = less noise, better safety, less property damage, fewer accidents, lower truck emissions = healthier neighborhoods

Single collection day = less trashy looking neighborhoods

2. Less Cost, Better Service

Buying power of 6,600 accounts versus 1

Typical savings of 25% to 35% for residents

Higher customer density = Lower costs passed on to customers

3. To Save Our Streets

Trash Trucks are the heaviest vehicles on city streets

1 trash truck = same load as 1,200 cars 5 trash trucks = 6,000 cars

Multiple trash trucks cut residential street service life in half
(double the cost to maintain)

Bid Pricing Results

<u>Service Level</u> <u>(lowest to highest)</u>	<u>Current</u> <u>Average Price</u>	<u>R&R Bid</u> <u>Price</u>	<u>Customer</u> <u>Savings/Expense</u>
Buy Bags	\$ 4.30/month	\$ 4.80/month*	cost 50 cents more/month
30 Gallon Can	\$ 10/month	\$ 9.20/month	save 80 cents/month
60 Gallon Can	\$ 17.21/month	\$ 10.30/month	save \$6.91/month
90 Gallon Can	\$ 19.80/month	\$ 13.40/month	save \$6.40/month
Unlimited	\$ 24.05/month	\$ 20.50/month	save \$3.55/month

* Price as found at retail establishments for Universal Pre-Pay Bag Service. Note Stow Acme selling balance of stock at old price of \$18.50 for ten bags.

Cumulative Savings

<u>Service Levels</u>	<u>Percent of Customers Using That Service</u>			
	10%	25%	50%	75%
Buy Bags	10%	25%	50%	75%
30 Gallon Can	20%	30%	20%	10%
60 Gallon Can	40%	30%	20%	10%
90 Gallon Can	20%	10%	5%	2.5%
<u>Unlimited</u>	<u>10%</u>	<u>5%</u>	<u>5%</u>	<u>2.5%</u>
Cumulative Saving/Mo.	\$ 29,759	\$ 19,835	\$ 11,810	\$ 4,254
Cumulative Saving/Yr.	\$ 357,100	\$ 238,020	\$ 141,720	\$ 51,057